

## Form 603

Corporations Act 2001  
Section 671B

## Notice of initial substantial holder

To Company Name/Scheme **The Agency Group Australia Ltd (Company)**

ACN/ARSN **118 913 232**

**1. Details of substantial holder (1)**

Name **Matt Lahood**

ACN/ARSN (if applicable) **N/A**

The holder became a substantial holder on **11/01/2019**

**2. Details of voting power**

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

Class of securities (4)	Number of securities	Person's votes (5)	Voting power (6)
Fully paid ordinary shares ( <b>Ordinary Shares</b> )	5,412,369	5,412,369	5.21%

**3. Details of relevant interests**

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

Holder of relevant interest	Nature of relevant interest (7)	Class and number of securities
Matt Lahood	Power to exercise voting rights attached to the securities and power to dispose the securities	5,412,369 Ordinary Shares

**4. Details of present registered holders**

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Class and number of securities
Matt Lahood	TELDAR REAL ESTATE PTY LTD <MJ LAHOOD FAMILY A/C>	TELDAR REAL ESTATE PTY LTD <MJ LAHOOD FAMILY A/C>	5,105,702 Ordinary Shares
Matt Lahood	BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP>	BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP>	306,667 Ordinary Shares

**5. Consideration**

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant interest	Date of acquisition	Consideration (9)		Class and number of securities
		Cash	Non-cash	
Matt Lahood	11 January 2019	\$788,000 in relation to debt within Top Level Real Estate Pty Ltd that is converted to shares in the Company as part of the	Shares in Top Level Real Estate Pty Ltd exchanged for shares in Company as part of the Amended and Restated Option Agreement for	5,105,702 Ordinary Shares

		Amended and Restated Option Agreement for the Company to acquire Top Level Real Estate Pty Ltd (released to the market on 19 September 2018)	the Company to acquire Top Level Real Estate Pty Ltd (released to the market on 19 September 2018)	
Matt Lahood	4 December 2018	Bonus issue of shares to existing shareholders of the Company as announced to the market on 19 September 2018		306,667 Ordinary Shares

## 6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

Name and ACN/ARSN (if applicable)	Nature of association
TELDAR REAL ESTATE PTY LTD <MJ LAHOOD FAMILY A/C>	Entity that the substantial holder controls
BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP>	Entity that is the custodian of shares that held for the benefit of the substantial holder

## 7. Addresses

The addresses of persons named in this form are as follows:


Name	Address
TELDAR REAL ESTATE PTY LTD <MJ LAHOOD FAMILY A/C>	51 FOWLER CRESCENT SOUTH COOGEE NSW 2034
BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP>	PO BOX R209 ROYAL EXCHANGE NSW 1225

## Signature

print name      Matt Lahood

capacity      N/A

sign here



date      24 January 2019